

MARCH
2026

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Grateful and humbled to share that we ranked in the top 250 in North Fort Worth Real Producers based on 2025 MLS production. Out of roughly 15,000 agents, this placement means more than a number.

This reflects the trust of our clients, the referrals that keep coming our way, and the relationships that make this business possible. Thank you to everyone who chose us, referred us, supported us, and believed in how we do real estate!

QUICK TIPS FOR MARCH

Get Ahead of Spring Maintenance

Schedule HVAC servicing now before the first heat wave hits. March is ideal for tune-ups and filter changes.

Refresh Your Curb Appeal

Trim landscaping, refresh mulch, and address winter wear. First impressions matter—especially as buyers start paying attention.

Check for Winter Damage

Inspect your roof, gutters, and exterior for cracks, leaks, or drainage issues after winter storms.

Prep for Warmer Weather

Test ceiling fans (reverse them for summer), clean outdoor spaces, and make sure irrigation systems are working properly.

Revisit Your Home's Value

Spring activity starts early. Even if you're not selling, March is a great time to understand your home's current value and neighborhood trends.



KNOW SOMEONE WHO'S A FIRST-TIME HOME BUYER?

Send them our way! We're hosting a fun, relaxed, and actually helpful event where we break it all down—from financing and down payments to navigating the DFW market with confidence.

- Easy-to-understand guidance
- Insider tips from real estate pros
- Drinks + snacks available

Zero pressure, just real info and real fun

Where: CLINK wine bar + Bites
2601 Lakeside Pkwy #100, Flower Mound, TX

When: March 26th 5pm-7pm

DFW EVENTS

- Dallas Blooms at the Dallas Arboretum (All month)
- North Texas Irish Festival (Fair Park | March 6-8)
- Dallas St. Patrick's Parade & Festival (March 14)
- Back to the Future: The Musical (Bass Performance Hall | March 24-29)
- Dallas Country Red Dirt Music Festival (McKinney | March 28-29)

DFW MARKET UPDATE QUICK TAKE

Buyer activity picked up earlier than expected this year, with calls, showings, and contracts happening right after the holidays.

Rates have improved modestly, restoring some buying power and bringing hesitant buyers back.

Inventory remains uneven, some neighborhoods are tight while others offer more options, so pricing and presentation matter more than ever. Negotiation is back, with concessions and creative terms helping deals move.

Bottom line: Well-priced homes are selling now (not just in spring), and buyers who are prepared have leverage. Strategy > season.

SMALL BUSINESS SPOTLIGHT

CERULEAN BLUE COFFEE | FLOWER MOUND

A true neighborhood gem, Cerulean Blue Coffee is all about quality, community, and consistency. Known for expertly crafted coffee, welcoming vibes, and a space that feels just as good for meetings as it does for slow mornings, this spot has become a local favorite for a reason.

COMMUNITY SPOTLIGHT- ARGYLE

Why Buyers Are Watching Argyle

Argyle delivers larger lots and a quieter lifestyle compared to many nearby DFW cities, something buyers are prioritizing more than ever.

Top-rated schools drive demand

Argyle ISD is a major draw, supporting long-term value and consistent buyer interest.

Limited supply = strong appeal

With less new construction than surrounding areas, well-priced homes in Argyle stand out and move quickly.

Small-town feel, everyday convenience

Charming, close-knit community with easy access to shopping, dining, and major highways.

Popular with multiple buyer types

- ✓ Families seeking top schools
- ✓ Buyers wanting space and privacy
- ✓ Move-up buyers leaving busier suburbs
- ✓ Long-term homeowners focused on stability

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